

# Dynamics 365

## CASE STUDY



### DYNAMICS 365 PARTNER:

Secured Signing

WEB SITE: [www.securedsigning.com](http://www.securedsigning.com)

### MICROSOFT APPSOURCE:

<https://aka.ms/AA3gz6q>

LOCATION: Auckland, New Zealand

ORG SIZE: More than 10 employees

### DYNAMICS 365 PARTNER PROFILE:

Since 2010, Secured Signing has helped customers sign documents online with its cloud-based digital signature software powered by PKI technology. Secured Signing has a global customer base across financial services, recruitment, legal, sales, government, procurement, and other industries.

# Now, sign important business documents and invite others to sign from within Dynamics 365

**“We are proud of our integration with Microsoft Dynamics 365, bringing customers the ease of getting business documents signed faster directly from Dynamics and keeping them secure with our cryptographic PKI digital signatures technology.” – Mike Eyal, CEO, Secured Signing**

## • SITUATION

Many organizations use Microsoft Dynamics 365 as a central platform to manage different aspects of their business, including sales, procurement, and finance. These processes often involve getting a signature. Without an integration, customers need to print and sign paperwork, which causes delays and inefficiencies, can result in errors, and is an offline customer experience.

## • SOLUTION

With Secured Signing for Microsoft Dynamics 365, organizations can send documents for signing from within Dynamics 365. This speeds up the process for agreements or approval, since invitees can sign on the go anytime, on any device, from wherever they might be. Organizations can merge data from Dynamics 365 into documents before sending for signatures and also push data back when signing is done and new information is captured, saving all parties time.

## • BENEFITS

Conveniently manage and monitor the signing process from within Dynamics 365 and get real-time updates on pending documents.

The interoperability benefits of Dynamics 365 enable Secured Signing to bring customers a fast digital signing solution.

